

2023 Commercial Educational Class

Commercial & Investment Division



NATIONAL ASSOCIATION of REALTORS®



SOUTHLAND REGIONAL ASSOCIATION OF REALTORS®, INC.

February 15, 2022
9:00AM - 12:00PM

\$25

In-Person
SRAR Auditorium



SCAN ME

CLICK HERE TO REGISTER

EFFECTIVE COMMERCIAL PURCHASE AGREEMENTS

Key Class Takeaways

- Do you represent the buyer or seller?
- How do you protect your client and yourself?
- Can you modify the purchase contract form?
- What forms should you use?
- How do you establish your clients' needs?
- What expertise is needed to prepare the contract?
- Do you need an attorney?
- What other experts do you need?



Bruce Hatkoff
Attorney at Law

Take 5 or more & receive a certificate of completion

To get reminders on C&I classes, text COM to 818-338-1414.

Classes do NOT provide continuing education credits.